



WHAT IS FHP?

FHP is a Cooperation Platform for forestry, wood and paper which consists out of several host organizations. Here forces are combined together for common industry, where issues along the value chain of wood and responsibility are adopted for the common creation of the industry. The vision is that we are seen as a positive creating force, which continuously represents the interests of the whole value chain with one voice.

Our approach is geared towards two principles

- ▲ Secure supply to improve and protect sustainable and efficient availability of the raw material wood in Austria
- ♠ Promote selling lobbying for timber sales and in each case the most attractive uses along the value chain

For that to succeed, FHP uses the following means

- ▲ Impulsion to research doctorate initiative, FTP
- ▲ Improve the basis for data (FHPDAT)
- Provide information (internet, newsletter, publications)
- ♠ Offer a discussion platform: Austrian Wood Talks (Österreichische Holzgespräche), etc.
- Press work

Strategic priorities of FHP

- Optimise wood availability
- ▲ To position timber as a basic- and building material
- ▲ Wood and it 's role within the energy system
- ▲ Market information about the timber industry
- ▲ Wood advertising and –information
- ▲ Internal FHP Marketing and communication

FHP WORKS THE FOLLOWING WAY

At the top of FHP is the executive committee, which is the decision-making board of the cooperation. This strategy group consists of representatives from all of the host organizations and industry branches, under the direction of the FHP-Chairman, is responsible for the preparation of strategic orientation and for the decision—making basis. The organization, coordination and monitoring of activities, including actions in the working groups fall to the FHP office.



COOPERATION PARTNERS OF FHP:

FOREST Austrian Chamber of Agriculture and Forestry

Austrian Forest Cooperatives

Austrian Land and Forest Owners Association

WOOD Association of the Austrian Wood Industry

PAPER AUSTROPAPIER – Association of the Austrian Paper Industry

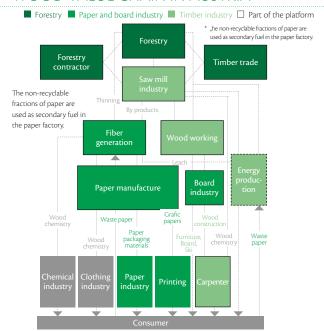
Association of the Austrian Paper Industry

ASSOCIATED MEMBERS: Austrian Association of Construction

Materials, Hardware and Timbertrade

Austrian Professional Association of Timber Construction, Forest Worker Association

WOOD VALUE CHAIN IN AUSTRIA



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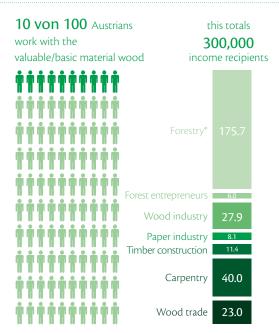


FHP is a unique cooperation platform for all industries and sectors in Austria which work with wood as a raw-, valuable and basic material. Reaching from the forestry sector to further processing in the sawmill-, board- & paper industry to wood construction and wood trade.

WOOD CREATES JOBS

Around 300,000 people in more than 172,000 businesses in Austria earn their income from wood as a valuable and basic material. The production value of the entire value chain totals approximately 12 billion euros, whereby the average trade surplus amounts to 4.5 billion euros.

INCOME RECIPIENTS



^{*} People who earn all or part of their income from forestry (forest owners, employees, workers, public

Source: Cooperation Platform forest, wood and paper (FHP)

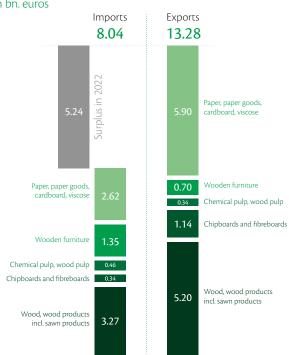


FOREST, WOOD, PAPER: STABLE **FCONOMIC FACTOR**

Despite difficult economic conditions all around the world (economic downturn, inflation, etc.), the wood value chain remained strong in 2022. With a foreign trade surplus of 5.24 billion euros, the forest-wood-paper value chain remained one of Austria's most important foreign trade assets in 2022 and once again proved to be a pillar of stability for the domestic economy. As a comparison, the surplus amounted to 5.07 billion euros in 2021.

FOREIGN WOOD TRADE: STRONG EXPORT FACTOR IN 2022





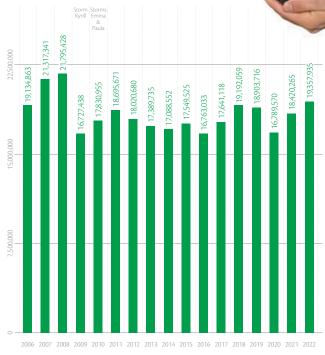
Source: Cooperation Platform forest, wood and paper (FHP)



MULTIFUNCTIONAL FORESTRY

For raw materials and energy to be safeguarded in Austria, there needs to be sustainable supply for the wood-processing industry. This is a key challenge for Austria, as jobs will be lost in the absence of sufficient raw materials. In the medium term, the aim is to harvest 20 to 22 million cubic metres of wood (excluding bark) annually in Austria. In 2022, the wood harvested in Austrian forests totalled 19.35 million cubic metres, excluding bark.

TIMELINE OF THE DEVELOPMENT OF LOGGING IN AUSTRIA



Source: Federal Ministry of Agriculture, Forestry, Regions and Water Management 2023, Values in millions of cubic metres of wood harvested, excluding bark